



Quarterly **NEWSLETTER**

 **nuix** | Partner Connect

ECOSYSTEM SHOWCASE: ACCELERATING GO-LIVE FOR NUIX CUSTOMERS

Ecosystem partnerships are a unique answer for customers who want an affordable, scalable and quality solution. By bringing together the experience and mission-critical components from each specialized vendor, an ecosystem solution offers teams a comprehensive platform that is optimized and production-ready for go-live.

This approach blends the expertise and high-touch aspect of a managed-service offering with the cost savings of direct software licensing and the scalability of a cloud-based model. Done right, an ecosystem partnership provides a program that can be adopted quickly, affordably and with confidence.

In practical terms, it's about maximizing productivity and controlling the total cost without sacrificing flexibility.

Nuix Quickstart, hosted and managed by George Jon in partnership with Rampiva, delivers a production-ready processing environment in eight weeks, with:

- A full library of automated eDiscovery, forensic and case management workflows
- 24-hour access to architecture, workflow and performance experts
- Near-real-time environment scaling to align with growing data and caseloads.

Nuix Quickstart leverages the Nuix Engine's ability to handle thousands of file-processing profiles, the stability of the underlying architecture and the completeness of the metadata record.

To help run this powerful Engine, George Jon will set up Rampiva Automate to standardize the architecture, workflows and dashboards while staying flexible to customization as clients build maturity.

A WELL-RUN NUIX INSTANCE MEANS YOU CAN TACKLE MORE PROJECTS AND MORE TYPES OF PROJECTS.

In lieu of this solution-based approach, it is difficult for clients to get ready for go-live quickly. In fact, there's often an awkward period between an organization conceptually accepting that Nuix is the right tool for their team and being able to actually install the software. It can take weeks or months to get the right hardware, have users re-trained (or hired), and figure out how to make the new process and workflow look like the existing one.

Or, you can try to invent brand new process and workflows, with no internal experience as a guideline.

A "successful" client might buy into the Nuix vision in September, get hardware in October, run a proof of concept in November and wrap up negotiations in December ... and then not actually start processing production data until April. And, as we all know, there's a big difference between the first case and full adoption.

THAT'S SEVEN MONTHS TO GO-LIVE.

Every day between now and go-live carries a significant opportunity cost for clients stuck processing in outdated tools. Leave aside licensing; case backlogs, staff burnout and the burden of a reduced timeline on review teams are all real problems with real impacts.

Nuix Quickstart takes a lot of this complexity off the table, making it easy to:

- Start small and grow with adoption
- Maintain control of data and projects without having to also staff expensive experts
- Leverage best-in-class automation and administration from day one
- Maintain a direct relationship with the software providers.

Data processing shouldn't be a commodity but everyone should be able to quickly set up and run a Nuix Engine without sacrificing cost or control.



BILL POTTER
Vice President
Sales & Marketing, Rampiva



ADAM CHARDUKIAN
Chief Operating Officer
George Jon

nuix

Nuix (www.nuix.com, [ASX:NXL](https://www.asx.com.au/ASX:NXL)) creates innovative software that empowers organizations to simply and quickly find the truth from any data in a digital world. We are a passionate and talented team, delighting our customers with software that transforms data into actionable intelligence and helps them overcome the challenges of litigation, investigation, governance, risk and compliance.

APAC

Australia: +61 2 8320 9444

EMEA

UK: +44 203 934 1600

NORTH AMERICA

USA: +1 877 470 6849

Nuix (and any other Nuix trademarks used) are trademarks of Nuix Ltd. and/or its subsidiaries, as applicable. All other brand and product names are trademarks of their respective holders. Any use of Nuix trademarks requires prior written approval from the Nuix Legal Department. The Nuix Legal Department can be reached by e-mail at Legal@nuix.com.

THIS MATERIAL IS COMPRISED OF INTELLECTUAL PROPERTY OWNED BY NUIX LTD. AND ITS SUBSIDIARIES ("NUIX"), INCLUDING COPYRIGHTABLE SUBJECT MATTER THAT HAS BEEN NOTICED AS SUCH AND/OR REGISTERED WITH THE UNITED STATES COPYRIGHT OFFICE. ANY REPRODUCTION, DISTRIBUTION, TRANSMISSION, ADAPTATION, PUBLIC DISPLAY OR PUBLIC PERFORMANCE OF THE INTELLECTUAL PROPERTY (OTHER THAN FOR PREAPPROVED INTERNAL PURPOSES) REQUIRES PRIOR WRITTEN APPROVAL FROM NUIX.